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Beach To Bay Real Estate Center's Rental Manager Holds To 10% Rental Fee

Lewes, DE- Anthony Kulp, owner/broker and Andy Staton, owner/realtor are pleased to announce that, "We are both pleased to welcome professional realtor, Kathleen Hanna as the Rental Manager at the Beach To Bay Real Estate Center in Lewes."

Formally from the Pennsylvania area and now a full-time resident of Sussex County since 1998, Kathleen, moved to Delaware with her three children and has successfully made a home for them in beautiful Sussex County. No stranger to working with clients in customer relations, retail management or her own businesses, Kathy has experience in a broad range of positions.

Kathleen Hanna made the move to the Beach To Bay Real Estate Center along with other members of the Beach to Bay Team in April 2006 and quickly became interested in specializing in the rental side of the business. Kathleen now brings her dedication and discipline to the real estate rentals side of the Beach To Bay Real Estate Center. Kathleen's philosophy is, "to find qualified renters for our owner's listings along with keeping those clients informed on trends in the rental market while saving them money in the process." Kathleen also stated, "Providing excellent service and value for landlords/home owners who list with the Beach to Bay Rental department comes very easy to me. In addition, I find great satisfaction in finding quality renters for our clients."

Most of our year round rentals are rented for 2006-2007, so we are in search of properties to expand our inventory in order to keep up with the demands of the local rental community. With this in mind, we will be holding our rental commission rate to 10% for new rental listings." Kathleen will also bring her great service and low fees to seasonal and weekly Rental property owners as well. "Condominiums are great year-round rentals. Quite a few of our owners have taken their units off the market at this time to be rented for a few years-until the market shifts. This allows the owners to build a stronger marketing edge when it comes to selling their property later on; by creating a rental history for the property, while riding out the market."

In addition, Kathleen works with FRBO (For Rent By Owners) clients, furnishing a program that markets the rental property; finds renters and provides the paperwork that will allow homeowners to manage their own rental properties more effectively. (Call 302-644-3180 for more details.)

If you would like more information, please call Kathleen at 302-644-3180 or e-mail her at Kathy@BeachToBayREC.com as often as you like for the latest rental property updates. The Beach To Bay Real Estate Center also offers an easy online search for rentals at www.BeachToBayREC.com. Or for more information, stop by the rental office located at 17316 Coastal Highway (Route 1) in Lewes, Delaware.