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County-wide New Homes Showroom Offers Convenient One-Stop-Shop For Home Buyers

Lewes, DE- Anthony Kulp and Andy Staton, owners of the Beach To Bay Real Estate Center are very excited to offer new home buyers unfamiliar with Sussex County, Delaware, the conveniently located New Homes Showroom at the Beach To Bay Real Estate Center, located at 17316 Coastal Highway/Route 1 in Lewes, Delaware.

This one-of-a-kind real estate concept is a free service to home buyers seeking new construction in Sussex County, Delaware. The Beach To Bay Real Estate Center's New Homes Showroom maximizes the buyers' search time, while it also efficiently utilizes the facility's county-wide online information structure in the search for "a dream home".

According to Beach To Bay Real Estate Center's Anthony Kulp, "It's a very convenient, win-win situation for both the new home buyers and the builders! This is a real estate concept unlike any other in the state, let alone the country."

The New Homes Showroom is designed to direct home buyers in their search for new construction. The interior space of the showroom is divided into stations including single family communities, townhouse and condo communities; golf communities and active adult/55+ communities. In addition, lots and land, custom builders and consumer services round out the stations in the New Homes Showroom facility. Builders participating in the New Homes Showroom, provide up to date marketing information about their communities, so the buyers can easily make a clear and intelligent decision regarding their search for a new home.

According to Andy Staton, "Our Showroom boasts buyer-friendly computer technology enhanced by our state-of-the-art website located at www.BeachToBayREC.com. Thanks to our intense market research and the builders' responses toward New Homes Showroom participation, we are totally convinced that the Beach To Bay Real Estate Center's New Homes Showroom will be the only place you need to visit when you're looking to buy a new home in Sussex County, Delaware."

New home buyers can direct their search to single family developments, townhouse or condo communities; golf and active adult communities, or if you're looking for land and a qualified professional custom builder to build your dream house, you will be able to find both with just one stop at the Beach to Bay Real Estate Center's New Home Showroom.

Marianne McCusker, from Newtown Square, Pennsylvania was ready to move south to Sussex County, Delaware, "...with the high cost of gas compounded by my getting lost on the back roads in Sussex County, I was so discouraged with my road trip to Sussex County to find a new home. Once back in PA, I searched online and found the Beach To Bay Real Estate Center's website. I surfed the site and found the New Homes Showroom's drop down link. I read and found some great information about how a visit to the New Homes Showroom can help make my new construction search easier and make more efficient use of my time on the road looking for a new home community. So, I made an appointment to visit the New Homes Showroom which is conveniently-located right on the highway between the Nassau Valley Bridge and 5 Points in Lewes."

"In just one afternoon and with the help of professional realtor, Anthony Kulp, we utilized the Showroom's laptops computers and state-of-the-art computer technology. We narrowed my search by using my own personal new home search criteria as a base. After reviewing each community in the

county online, I selected the five developments that best fit my needs and we located them on the large Sussex County maps located on the walls surrounding the luxurious leather chairs and conference tables.”

“Anthony pulled the various information packets, supplied by the builders and developers, from many stored in the Single Family Homes station in the Showroom and we review each community and its amenities, page by page. I chose the two that best fit my criteria and we headed out on the road to visit each of them. I highly recommend shopping for a new home at the Beach To Bay Real Estate Center’s New Homes Showroom.”

The Beach To Bay Real Estate Center, a full service real estate facility covering all of Sussex County and member of the National Home Builders Association and the Home Builders Association of Delaware, will provide outstanding service to potential new home buyers through an experienced team of licensed real estate agents, who will be available to assist every visitor to the Showroom.

Future plans for Beach To Bay Real Estate Center include opening a New Homes Showroom in Western Sussex and Kent counties. For more information on the New Homes Showroom, or to contact the Beach To Bay Real Estate Center, call 302 644-6880, email info@BeachToBayREC.com or visit www.beachtobayrec.com.